

Issue 14. June, 2008



Next Membership Meeting • June 12th
11:30am • Holiday Inn • Jonesboro

Home Builder

news

2008 Arkansas Homebuilders Summer Convention

The convention will be held at the Gold Strike Casino Resort in Tunica, Mississippi, July 9 - 12. The 2008 Summer Convention will start with a pre-conference seminar Wednesday, July 9 on negotiating skills. Workshops on energy efficiency and Green Building will be presented for builders and associates. We hope this information will assist you as you continue "Dealing for Success" in the home building industry.

In addition, there will be entertainment and fun activities planned for all, including an exclusive dinner cruise for attendees on the Tunica Queen Riverboat.

In the past our builders, associates and each local HBA has been so gracious in helping sponsor the events at the Summer Convention. We are asking again this year for your support in sponsoring an event. On the next page you will find many opportunities to promote your business at this event. You will also find a registration form for the 2008 AHBA Summer Convention. You can fill out the form (or download one from our website at neahba.org) and mail it to:

AHBA
1123 S. University, Suite 922
Little Rock, Arkansas 72204

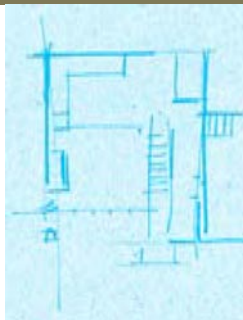
For more information, go to arkansashomebuilders.org and download the latest AHBA Magazine.

Our Next Membership Meeting is June 12th

The next regular membership will be held June 12th, 11:30, at the Holiday Inn on Caraway Road. Our guest speaker will be City Councilman Harold Perrin. He will speak to us about the City of Jonesboro and its government. Come out and bring a guest!

Inside

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Johnny Johnson is the new Sears Commercial/Contractor Sales representative, and a new NEAHBA member.

Builders and Contractors, contact Johnny Johnson at **Sears Commercial** for all your appliance needs.

Phone: (870) 882-4429
Fax: (870) 483-6242
Email: jjoh180@searshc.com
Mention that you saw this ad!



Registration Form for the 2008 AHBA Summer Convention

Gold Strike Casino • 1010 Casino Center Drive • Tunica Resorts, MS 38664 • 1-888-245-7829

Agenda

Pre-Conference Education

July 09, Wednesday

8:00 am - 5:00 pm Negotiating Skills
Conference: Dealing for Success

July 10, Thursday

4:00 pm - 6:00 pm Registration
5:00 pm - 7:00 pm Welcome Reception
Associates Tabletop: Going Green
7:00 pm Entertainment

July 11, Friday

8:00 am Golf Outing
9:30 am Skeet Shooting
10:30 am Tunica River Park & Lunch
5:30 pm - 7:00 pm Membership Reception
Silent Auction

July 12, Saturday

8:00 am - 9:45 am Breakfast
10:00 am - 12 noon "Energy Efficiency"
Green Building workshops
(Builder & Associates)
12 noon - 12:30 pm Lunch
— Afternoon Open —
5:30 pm Reception
6:30 pm Exclusive AHBA Dinner Cruise
on the Tunica Queen

Sponsorship Opportunities*

Thursday
• Welcome Reception.....\$2,500
Saturday
• Membership Breakfast.....\$2,000
• Builders & Assoc. Education Sessions & Lunch..\$2,000
• Dinner.....\$3,000
• Entertainment\$2,000
General Sponsorship Levels
• Custom.....\$ 500 • Duplex.....\$ 100
• Spec House.....\$ 250 • Elite Builder.....\$ 100

*Drawing for cash and prizes at each event.

Registration Form

Name _____

Spouse/Guest Name _____

Address _____

City/State/Zip _____

Phone/Fax Number _____

Local Association _____

Registration Fees

	Fee Amount	
Member & Guest	\$400	\$ _____
Child	\$100	\$ _____
EO	\$125	\$ _____
Sponsorship		\$ _____
Table top	\$ 50	\$ _____
Pre-Conference Education	\$150	\$ _____

Activities

Golf Tournament
of Players _____ \$ 85 /person \$ _____
Handicap _____
Optional Outing \$ 30 \$ _____
Skeet Shooting (Round of 100 Targets) \$ 80 \$ _____
Total \$ _____
Method of Payment
 Visa MasterCard Check

Credit Card Number Expiration Date

Name on Card

Signature

NAHB Member Advantage Program

As a member of NEAHBA, you also become a member of the Arkansas Homebuilders Association, as well as the National Association of Homebuilders. Along with the benefits of belonging to our local organization, the State and National organizations provide our members with many opportunities to save money on insurance, worker's comp, etc, and AHBA's Member Rebate Program

With NAHB's Member Advantage Program, you can reduce your day-to-day business costs with member-only discounts. To take advantage of this program, go to: nahb.org/ma

What is Member Advantage?

Through agreements with leading national companies, NAHB offers exclusive discounts on a variety of products and services that can benefit your business, employees and family.

In 2006, NAHB members saved \$7,000,000 through Member Advantage.

Which companies are offering discounts to NAHB members?

The most current program offers and instructions on how to access the savings can always be found at www.nahb.org/ma. A brief overview of some of the discounts is provided below.

General Motors

- * \$500 exclusive offer on most GM passenger cars, light-duty trucks, vans, SUVs.

Dell Computer

- * Various discounts. To maximize the NAHB discount plan, call 888-577-3355.

UPS

- * Up to 30% discount on shipping, including overnight air.

Paychex

- * 15% off payroll processing and selected human resource services setup fees.

Hertz

- * Up to 20% off on rental cars and FREE Gold Club membership.

Office Depot - NEW

- * 10% off all delivery orders. Free shipping on orders of \$50 or more.

Bank of America

- * MasterCard and American Express cards available with rewards points.

DHL Shipping and Yellow and Roadway Freight

- * Up to 25% off shipping with DHL and up to 52% with Yellow and Roadway.

To see the complete list of companies involved, log on to nahb.org/ma

Who should I contact with questions about Member Advantage?

Email Tiffany Smith at tsmith@nahb.com or call her directly at 202-266-8273.

Educational Opportunities for NEAHBA Members

LEARN MORE - EARN MORE

The Arkansas Homebuilders Association is offering several upcoming educational opportunities:

July 9, 2008: Negotiation Skills

Your negotiation skills could spell the difference between profit and loss. In this course you'll learn strategies for specific negotiating situations and develop the skills to get the results you want through exercises and role-playing.

These Classes offer: Designation Credit: CGA; CGR; GMB

Continuing Education Credit: CAPS; CGA; CGB; CGR; CSP; CMP; GMB; Master CSP; MIRM

For registration form and full information visit: arkansashomebuilders.org/education.html

Contact AHBA: Phone: (501) 663-1428 • Fax: (501) 663-4624 • Email: ahurst@tcworks.net

Builder Jackpot is up to \$300!

The Builder Jackpot is up to \$300.00. Builders who attend the regular monthly meetings are eligible for the drawing, but you **MUST BE PRESENT TO WIN**.

If your name is drawn, but you are not present, your name is put back in the hat for another chance.

If you would like to speak to us about your business, contact **Scotty Hickson** at 215-3071.

Nelson Design Group Wins Associate Drawing

Congratulations to **Steph Nelson**, of Nelson Design Group, winner of the Associates drawing for a logo and link on the NEAHBA website: neahba.org. The link will be featured on the home page, and will be active until the next monthly drawing. Each month we will draw an associate's name until there is a winner.

Thanks to these new Members & Renewals!

Nelson Design Group

City Water & Light.

Mike Nelson

C & R Construction

HLB Investments



Northeast Arkansas Homebuilders Association
P.O. Box 17237 • Jonesboro, AR • 72403
neahba.org